



## ABOUT

A Hawaii native with a Bachelor's degree in Business Administration, I excel in organizing and systematizing tasks. My international exposure, studying in Korea and Japan, has enriched my understanding of global markets, driving my unwavering determination to strategically acquire and scale businesses for success.




## EXPERTISE

- Strategic Planning
- Coaching, Mentoring, Development
- Revenue Generation & Growth
- Enabling Process & Technology
- Value Creation Through Innovation
- Team Building for Performance
- Customer Relationships and Experience
- Real Estate Experience & Knowledge

## FINANCING

- \$47,000 cash
- 792 credit score
- Pre-approved for SBA

## CONTACT

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# KELI' LUM

## ACQUISITION TARGET

**LOOKING TO ACQUIRE A COMPANY WITH SDE \$250K - \$1M IN OAHU.**

## MOTIVATION

I am looking to acquire a local business in Oahu to carry on the legacy of what the owner has started. I'm also very interested in opportunities for recurring revenue.

## TARGET

### Interested in:

- Property Management
- Home Services
- SAAS

### Not Interested in:

- Restaurants
- Retail
- Wholesale and Distribution

## VALUE PROPOSITION

With over a decade of experience in Hawaii's Real Estate and three years running four successful franchises, I bring a unique blend of organizational prowess, unwavering determination, and creative leadership to every endeavor. My ability to systemize chaos and craft innovative solutions is matched only by my tenacity to see projects through to fruition. Whether it's crafting efficient workflows, inspiring teams, or navigating complex markets, I am dedicated to delivering tangible value and exceeding expectations at every turn.

## PREVIOUS BUSINESS EXPERIENCE

With three years as a business owner and franchisee in the sushi industry, I've streamlined daily operations, saving my team time, and boosted profit margins by building a strong vendor network. I've doubled revenue across four franchise locations, proving my skill in driving business growth.